



MY QUICK STATS

My Quick Stats is designed to give you a very quick glance at a few important reminders for your demonstratorship. A definition of each category is provided below. If you need more detailed information about any of these categories or to see some sales amounts in your local currency, just click the My Reports link to see your dashboard and the buttons to access all of your demonstrator reports.

STATUS

There are four categories used to describe the demonstrator's standing with the company. They are:

- Active
- Pending
- Dropped
- Military

Demonstrators must meet certain requirements to remain active. Demonstrators failing to meet these requirements will automatically be placed in pending status. Demonstrators who do not correct the default while in pending status will have their demonstratorships terminated.

MONTH-TO-MONTH SALES

Total monthly sales in CSV. Sales for the month close on the last day of that month. Orders placed after the last day of the month will be applied to the next month's Month-to-Date sales.

QUARTER-TO-DATE SALES

To remain on active status, demonstrators must have quarterly sales of at least 300 CSV in combined workshop, customer, or demonstrator orders. This minimum requirement can be met all in one month by submitting a single order for 300 CSV or more, or by submitting a number of smaller orders over one, two, or three months during the quarter that cumulatively total 300 CSV or more.

QUARTERLY SALES NEEDED

This is the total amount of CSV that you still need to sell before the last day of the quarter. Demonstrators who do not fulfill the quarterly minimum requirement will be placed on pending status at the beginning of the next month.

PENDING SALES NEEDED

This is the total amount of CSV that you still need to sell before the last day of the pending month. Any amount you sell over this amount will be applied to the current month and current quarter sales.

MONTH-TO-DATE DIRECT TEAM SALES

Total monthly personal sales combined with total monthly sales of all your direct demonstrators.

QUALIFYING SALE-A-BRATION SALES

This is your cumulative total of qualifying personal sales during the Sale-A-Bration period. This total may not be the same as the Month-to-Date Sales or Quarter-to-Date Sales totals because the Sale-A-Bration sales period doesn't align exactly with the calendar month or quarter dates. Use the Sale-A-Bration Sales total to determine your eligible awards for this promotion.

DIRECT COUNT

This count includes all demonstrators in your Level 1 and all demonstrators in your Levels 2 and 3 with a direct line to you (there are no demonstrators between you and them) who are in active or pending status. Demonstrators who have dropped are not included in the count.

